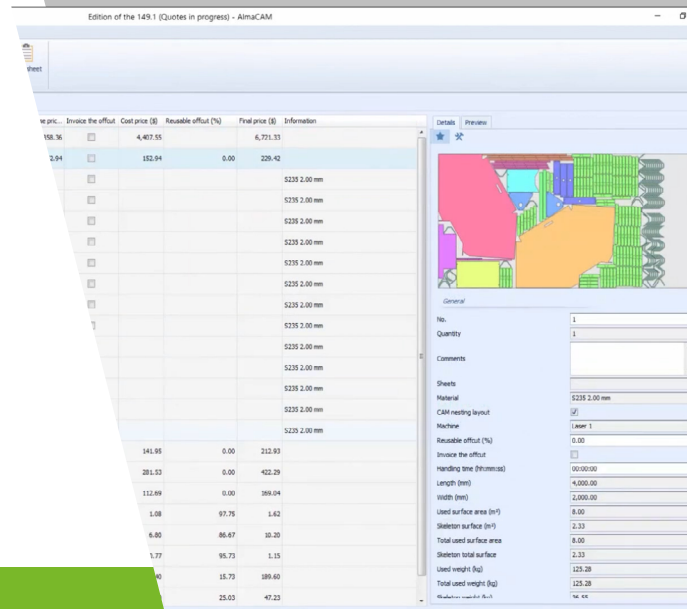




Almacam Quote, make quotation for sheet metals parts easier and faster



An outdated quotation management process for mechanical welding and sheet metal fabrication is hurting your business. With an industry-specific tool, you can respond faster and produce more accurate quotes. That's exactly what the Almacam Quote module was designed for. Easy to use, this quotation module helps sheet metal subcontractors, sales managers, and quoting professionals create reliable quotes without spending hours on the process.

Respond faster

to requests for estimates with an automated solution that makes it easy to create quotes, from the simplest to the most complex

No need for advanced design

or nesting expertise. Take advantage of Alma's sheet metal algorithms

Track your quotation

at a glance, with graphical tools for analyzing key points

Manage multi-level BOMs

with associated operations and reuse them in the future. That's so much faster

Streamline the entire quotation process

with integration with ERP, CAM, CAD and CAPM systems, and assembly importer

Strengthen Quote module

with Webquote, the web-based platform that facilitates exchanges with your customers

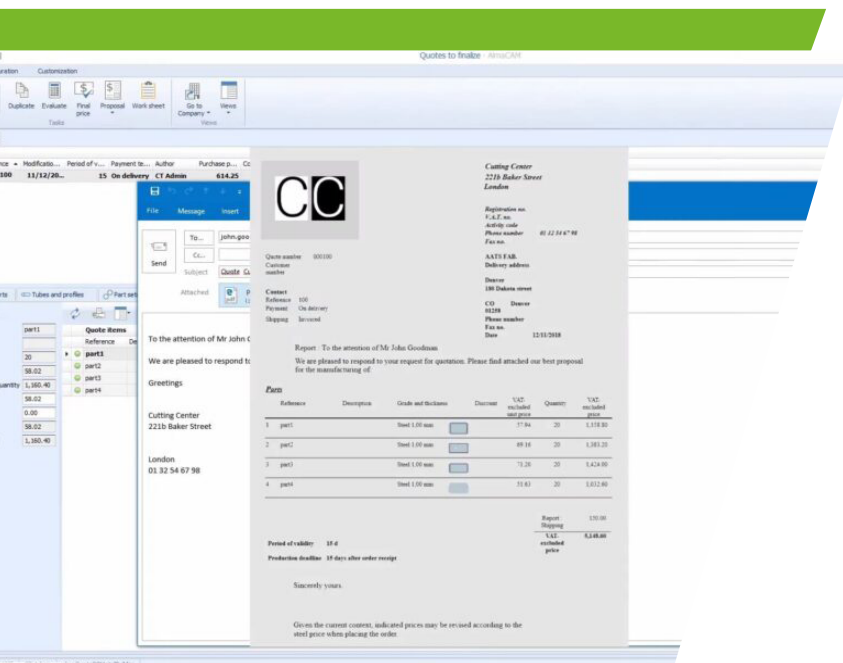
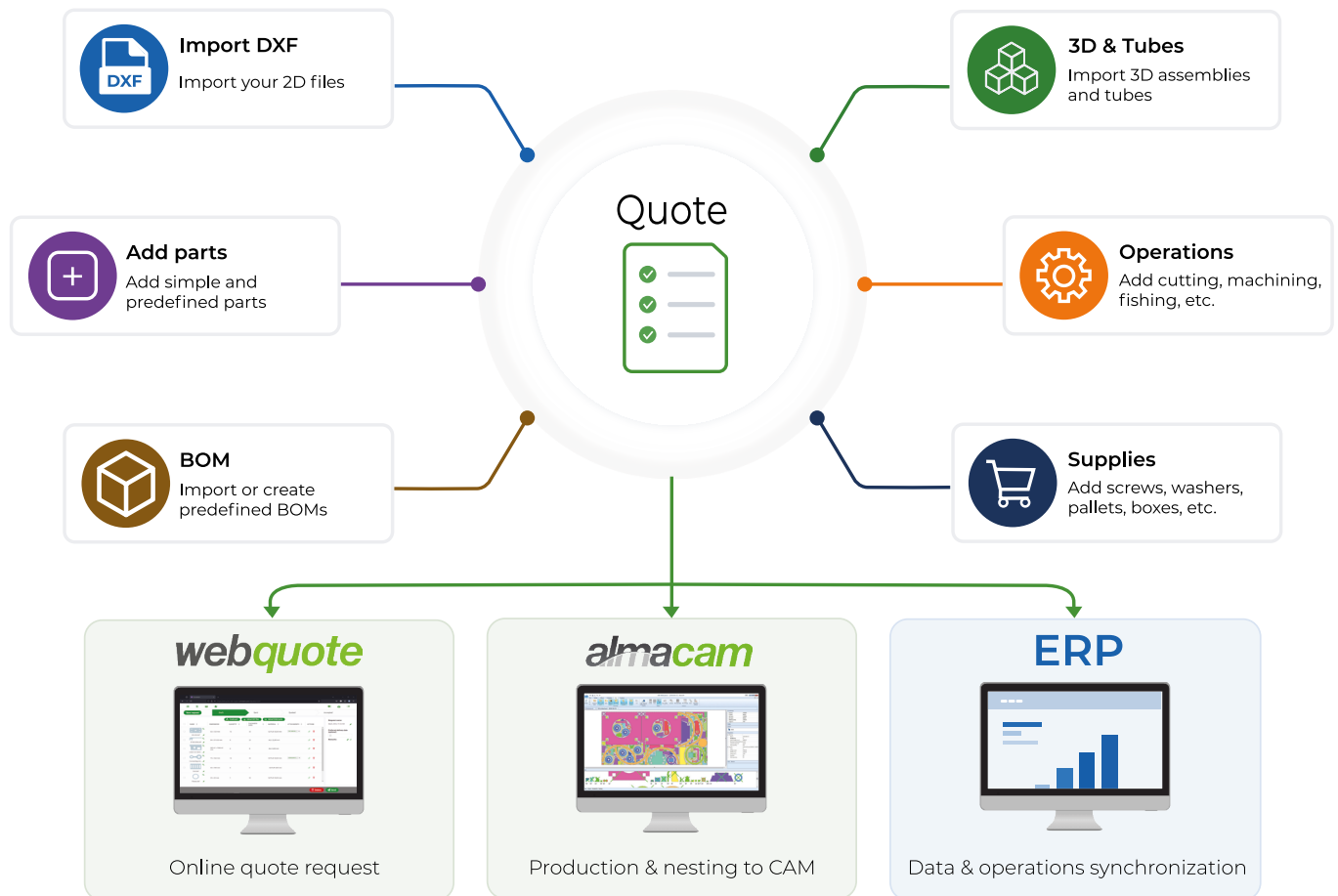
Quick estimate of times based on a few characteristics of the part, or very precise estimate based on part geometry as well as as the machines' cutting parameters.

Material calculations according to the weight of the capable rectangle for each part in the quote, or based on nesting performed with the Alma nesting algorithms.

Quotes can be modeled as a multi-level BOM. Preparation of the quotes following a sequential process: creation, finalization (optional step), transmission and closure.

Output documents and reports can be published and customized.

Quotes can be modified in great detail by adjusting margins and discount rates.



Experience the difference of a true CAD/CAM partner

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